

# Career Opportunities



CIBC FirstCaribbean is a major Caribbean bank offering a full range of market-leading financial services in Corporate Banking, Retail Banking, Wealth Management, Credit Cards, Treasury Sales and Trading, and Investment Banking. We are a large, regionally-listed bank in the English-and Dutch speaking Caribbean. The bank has over 2,900 staff, 65 branches, 22 banking centres, and offices in 16 regional markets. We are looking to fill the following position:

## Insurance Specialist

The Insurance Specialist proactively sells insurance products and services to Bank customers (existing and prospective) in assigned country/countries. The incumbent has specialised knowledge in the sale of these products and services; and services existing and prospective insurance clients. The Insurance Specialist provides professional and appropriate insurance advice and sales support to Retail & Business Banking sales staff and clients to meet their insurance needs and provides support to staff and clients in submitting claims for losses to the insurance companies. The incumbent also provides support to Retail & Business Banking by attending marketing and business development events and campaigns as required.

## About You

- 2-3 years' experience selling, negotiating and relating with customers.
- Demonstrated excellence in providing a high level of customer service.
- 2-3 years' experience of working in the retail insurance industry.
- Working knowledge of general insurance and/or life insurance.
- Working knowledge of insurance market practices.
- Working knowledge of the functions and responsibilities of an insurance intermediary.
- Completed one of the following academic and/or insurance professional designations: FLMI, LUTCF, CIP, CI, CRM, ARM, CPCU, associate degree or degree or Insurance Certificate of Proficiency minimum.
- Computer literate, organised and results focused..
- Team player and service oriented.

## About Our Offer

You will have a challenging, diverse experience with opportunities for professional growth. Our compensation and reward package is attractively structured and performance bonuses are offered.

To apply for this and any other positions, kindly visit <https://www.cibcfib.com/about-us/careers>.

Applications with detailed resumes should be submitted no later than **14 January, 2022**.

CIBC FirstCaribbean International Bank Limited thanks all applicants for their interest, however only those under consideration will be contacted.



LINKEDIN [cibc-firstcaribbean-international-bank](https://www.cibcfib.com/about-us/careers)



**FirstCaribbean**  
International Bank